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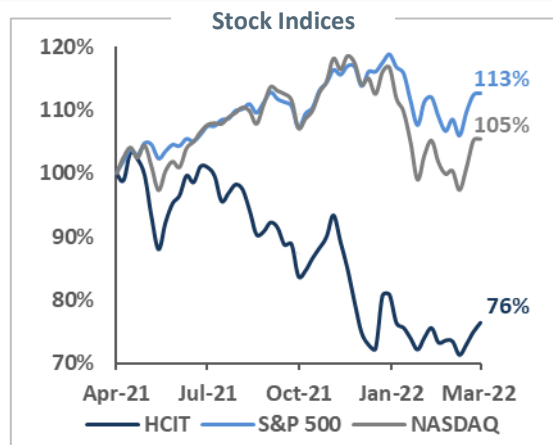
HEALTHCARE TECHNOLOGY
SECTOR UPDATE
1Q22

May 2022

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BCA Market Commentary & Stock Indices Relative Performance

- Care navigation was a recurring HC Tech theme in 1Q22. The recent shift to high-deductible health plans has prompted many employers and TPAs to adapt solutions that simplify and streamline decision-making by patients across the continuum of care. Two examples are the merger between Castlight and Vera, financed by CD&R, and the acquisition of Midas by Symplr.
- Provider connectivity is another area with ongoing activity as providers adapt to a value-based delivery model in which care is delivered across a continuum, a recent example being PointClickCare's acquisition of Audacious Inquiry.
- The revenue cycle management sector remains active, as providers struggle under payment complexity and limited resources and increasingly look to outsource these functions. Examples include CPSI's acquisition of RCM player HRG, and Berkshire Partners/Warburg Pincus's recapitalization of Ensemble Health.



Select M&A and Financing Transactions

M&A Deals				TEV Multiple		
Date	Target	Acquiror(s)	Target Business Description	TEV (\$M)	Revenue	EBITDA
03/28/22	Ensemble Health Partners	Berkshire Partners, Warburg Pincus	Provider of technology-enabled revenue cycle management services	\$5,100	N/A	N/A
03/22/22	ARx	Aspiron	Provider of revenue cycle management services	Confidential - BCA Transaction		
03/01/22	Experity	GTCR	Developer of healthcare software designed for use on handheld wireless devices	N/A	N/A	N/A
03/01/22	HRG	CPSI	Provider of healthcare revenue cycle management services	Confidential - BCA Transaction		
02/11/22	Medicopy	Parthenon Capital Partners	Provider of healthcare information management services	Confidential - BCA Transaction		
02/09/22	Midas Health Analytics	Symplr	Provider of health analytics solutions warehouse	\$340	4.7x	N/A
02/08/22	PELITAS	nThrive	Provider of healthcare revenue cycle management software	N/A	N/A	N/A
02/01/22	Audacious Inquiry	PointClickCare Technologies	Developer of connected care platform	N/A	N/A	N/A
01/19/22	Clinicient	WebPT	Developer of revenue cycle management software	\$175	5.0x	N/M
01/06/22	Vocera Communications	Stryker	Provider of communication and workflow management solutions	\$3,090	14.0x	N/M
01/05/22	Castlight Health	Vera Whole Health Inc.	Provider of health benefits navigation software	\$370	2.7x	N/A

Financing Deals				Amount	Round of Financing
Date	Target	Investor(s)	Target Business Description	(\$M)	
01/10/22	TigerConnect	Vista Equity Partners	Developer of healthcare communications platform	\$300	PE Growth

Select Public Trading Multiples

(\$M except share prices)		Stock Price	% of 52-Week		TEV	TEV / Revenue		TEV / EBITDA	
Company	Ticker	3/31/22	High	Low		LTM	NTM	LTM	NTM
Allscripts	MDRX	\$22.52	98%	173%	\$2,971	2.0x	1.9x	10.3x	9.6x
American Well	AMWL	\$4.21	22%	139%	\$428	1.7x	1.5x	N/M	N/M
Cerner	CERN	\$93.56	100%	135%	\$28,876	5.0x	4.8x	15.1x	14.0x
Health Catalyst	HCAT	\$26.13	44%	128%	\$1,202	5.0x	4.1x	N/M	N/M
HealthEquity	HQY	\$67.44	80%	183%	\$6,621	8.1x	7.6x	27.5x	26.7x
Phreesia	PHR	\$26.36	35%	115%	\$1,124	5.3x	4.4x	N/M	N/M
Teladoc	TDOC	\$72.13	37%	144%	\$12,321	6.1x	4.8x	N/M	N/M
					Average	4.7x	4.2x	17.6x	16.7x
					Median	5.0x	4.4x	15.1x	14.0x

Note: EBITDA includes add-backs for stock-based compensation and non-recurring expenses. Data per SEC filings and PitchBook.

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Representative Transactions

